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06 September 2017.

**TO: DISTRICT SECRETARIES
DISTRICT PRESIDENTS
EXECUTIVE
SVL SB DISTRICT CO-ORDINATORS
MEDIA**

CIRCULAR 47/2017

REF: Small Bowls Project Price Increase

In the agreement with the engineering firm Paktool, it was understood by both parties that while an initial cost per set was set, that this would be subject to re-negotiation once the project got underway. This was due to unknown factors as this is a World first.

From the date of signing the agreement to the date production started, additional elements were negotiated – e.g. additional engraving and the rings per set being painted 8 different colours, as this would be a more permanent solution than coloured decals – which increased the price to Bowls SA. These increases were anticipated and included in the cost per set to the districts.

However, now that the process has started, Paktool has realised that the project required a greater than anticipated capital investment in machinery and labour costs due to all the stages in the process. All currently invoiced and paid for orders from Districts will be honoured at R400 per set, VAT inclusive. However, as of today, the price to Districts per set will need to be increased to R570 per set, VAT inclusive.

As this is effectively still only 14.3% of the cost of a new set of bowls, we trust that Districts and Clubs will still see that the benefit of this project is still overwhelmingly in their favour.

A handwritten signature in black ink, appearing to read "John Ravenscroft".

**JOHN RAVENSCROFT
OPERATIONS MANAGER**